

Kimberly Valdez GRAPHIC DESIGNER

## CONTACT

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## EDUCATION

Bachelor of Fine Arts in Graphic Design University of West Florida Aug 2011 - Aug 2015

Digital Media Marketing Certificate St. Petersburg College - 2020

> Content Marketing Certificate HubSpot Academy - 2020

## REFERENCES

Christina Romero

Marketing Manager Anchor Insurance Linkedin.com/in/romerochristina/

### Lynnette Broch Naughton

Owner & Manager Three Dog Bakery & Grooming 941.355.0399

#### Amy Horvat

Managing Editor The Freedonia Group linkedin.com/in/amy-horvat

# ABOUT

A decade of experience in the marketing and design industry has led me on an incredible journey of understanding the consumer world. I have experience in various areas, from insurance to a full-scale marketing agency. I have expertise in B2C/B2B markets, and I have an expansive knowledge of numerous software platforms. When I am not designing, I enjoy reading and playing with my two Australian shepherds.

## EXPERIENCE

Infographic Designer - MarketResearch.com

- Aggregated data into easily digestible infographics
- Collaborated with analysts and editors to produce top notch content
- Plan, design, and implement new graphic templates for company-wide use
- Modernize legacy graphics and infographic templates
- Optimized responsibilities to better suit business needs

### Digital Marketing Specialist - NAUI Worldwide

- Managed social media accounts while engaging with customers, assembled a content organizational system, created content, and ran audits to ensure progress
- Launched, maintained, and worked campaign/events for Coastal Conservation Tour that partnered with the NFL, Pepsi Stronger Together, Force Blue, Keep Florida Beautiful, Keep Manatee Beautiful, PFL, and The Florida Aquarium; Armed Forces, Mobile Training Team, the NAUI Hero Certification Card Program, and NAUI and the Department of Defense (DoD) SkillBridge Partnership while creating logos for individual branches within the company
- Completed certification cards, merchandise design, magazine ads, campaigns, brochures, handouts, and educational content designs
- Joined and helped the eLearning team to help modernize and digitalize the current educational pieces for both nationally and internationally, along with helping promote the Mobile Training Team that kicks off their world tour in 2022 and 2023

### Marketing Associate - Anchor Insurance

- Executed creative email marketing for a regional database of approximately 10,000 contacts resulting in a 23% average open rate and 3.5% click rate
- Implemented and achieved a \$15,000 cost-saving videography solution using new software
- Company-wide brand modernization and guidelines
- Improved LinkedIn Followers by 73% and Facebook Fans by 43%.
- Researched and wrote content for social media outreach and informative blog pieces
- Implemented a 3-month long campaign for an incentive program
- Managed multiple emergency bulletins for severe weather threats to the coastal regions and current policy changes

### Creative Specialist - Next-Mark, Marketing & Communication Agency

- Developed communication skills to accomplish large-scale projects, participated in re-branding ventures and met strict deadlines
- Designed the Herald-Tribune Reader's Choice Award voting and winner announcements for a local business through social media and print advertisements
- Recreated company website home page and re-branded a medical corporation
- Created successful email and social media campaigns while collaborating closely with the Senior Manager, the Creative Manager, and the Founder

### Graphic Designer I - Graphic Designer II - Intertape Polymer Group (IPG)

- Built innovative branding identities, constructed mega international trade show booths, up-kept the company's website, and composed informational pieces
- Curated and branded the first annual IPG philanthropic event with the Boys & Girls Club of Sarasota (Duct Tape Boat Race) that was covered by local news and headed by the CEO
- Handled multiple accounts and worked closely with project managers

### Graphic Designer - Femme Rouge Magazine | Homme Bleu Magazine

- Constructed a magazine within a team, drafted a front-end production of the e-commerce site, and composed ads for local businesses displayed within the publication
- Collected content internationally while working closely with large corporations and artist
- Credited designer in a published magazine that was on display for purchase at Barnes & Noble